

Message Text

LIMITED OFFICIAL USE

PAGE 01 MANAMA 00231 061526Z

43

ACTION EB-07

INFO OCT-01 NEA-10 ISO-00 COME-00 TRSE-00 OPIC-03 AID-05

CIAE-00 INR-07 NSAE-00 /033 W
----- 031495

R 061238Z MAR 76

FM AMEMBASSY MANAMA BAHRAIN

TO SECSTATE WASHINGTON DC 2828

INFO AMEMBASSY ABU DHABI UAE

AMEMBASSY AMMAN JORDAN

AMCONSUL BOMBAY IN

AMCONSUL CALCUTTA IN

AMEMBASSY DAMASCUS SYRIA

AMCONSUL DHAHRAN SAUDI ARABIA

AMEMBASSY DOHA QATAR

AMEMBASSY JIDDA SAUDI ARABIA

AMEMBASSY KUWAIT KUWAIT

AMCONSUL MADRAS IN

AMEMBASSY MUSCAT OMAN

AMEMBASSY NEW DELHI IN

AMEMBASSY TEHRAN IRAN

LIMITED OFFICIAL USE MANAMA 0231

E.O. 11652: N/A

TAGS : BEXP, USINJC, US, IN

SUBJECT : U.S.-INDIAN COMMERCIAL COOPERATION IN BAHRAIN

REF : (A) 75 STATE 258967, (B) 75 NEW DELHI 14612,
(C) RELATED MESSAGES FROM INFO ADDRESSEES

1. IN JANUARY, AMBASSADOR DISCUSSED PROSPECTS FOR COOPERATION
BETWEEN U.S. AND INDIAN FIRMS IN FUTURE BAHRAINI DEVELOPMENT
PROJECTS WITH THE THEN DEPARTING INDIAN AMBASSADOR, P.M.S.
MALIK WHO HAS SINCE RETURNED TO DELHI TO BECOME DIRECTOR OF
WEST ASIA-NORTH AFRICA (WANA), GOI MINISTRY OF COMMERCE.
MALIK AGREED THAT PROSPECTS ARE LIMITED FOR ORIGINATING
INITIATIVES IN BAHRAIN FOR COOPERATIVE VENTURES IN VIEW OF
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MANAMA 00231 061526Z

SCARCITY OF FORESEEABLE MAJOR PROJECTS IN COMPARISON TO

RICHER GULF COUNTRIES AND DEMONSTRATED DISINTEREST OF AMERICAN FIRMS IN THOSE PROJECTS WHICH HAVE RECENTLY MATERIALIZED. MALIK SUGGESTED THAT MOST FRUITFUL PATH FOR U.S.-INDIAN COOPERATION IN SMALLER GULF COUNTRIES SUCH AS BAHRAIN IS TO COUNT ON FALLOUT FROM CONTACTS IN U.S.-INDIAN JOINT ECONOMIC COMMISSION FORMAT TO CREATE WORKING RELATIONSHIPS BETWEEN MAJOR AMERICAN AND INDIAN FIRMS FOR THE PURPOSE OF EXPLORING PROJECT OPPORTUNITIES IN GULF ON RELATIVELY LONG-TERM BASIS AND HENCE GETTING IN ON A COOPERATIVE BASIS AT THE VERY BEGINNING OF SUCH DEVELOPMENT SCHEMES.

2. EMBOFF RECENTLY DISCUSSED SUBJECT WITH NEWLY-ARRIVED INDIAN CHARGE, G.R. WAKANKAR, WHO SEEMED WELL AWARE OF THE MANY PROBLEMS INHIBITING SUCH COMMERCIAL COLLABORATION - NOT ONLY IN BAHRAIN, BUT GULF REGIONWISE. THE QUESTION OF THE QUALITY AND CONSISTENCY OF INDIAN PRODUCTS IS A MAJOR PROBLEM FOR INDIA IN THIS REGION. THE GENERAL REPUTATION IS NOT GOOD, ALTHOUGH INDIAN FIRMS HAVE BEGUN TO WIN SOME MAJOR PROJECTS ON THEIR OWN IN THE REGION. AS WE CONSTANTLY TELL AMERICAN BUSINESSMEN, REPUTATIONS (GOOD AND BAD) TRAVEL VERY QUICKLY IN THE ARAB GULF STATES.

3. IN PRACTICAL TERMS, ARAB VIEW OF INDIAN TECHNOLOGY ARE SHARED BY MOST AMERICAN FIRMS IN THE AREA. THE VIEWS, NEGATIVE ON THE WHOLE, ARE THUS MUTUALLY REINFORCING. PERHAPS SOME GOI EFFORT AT CONVINCING SOME OF THE AMERICAN PRIVATE SECTOR FIRMS ACTIVE BOTH IN INDIA (AND THUS FAMILIAR WITH INDIAN TECHNOLOGICAL COMPETENCE IN MANY FIELDS) AND THE GULF (AND THUS OFTEN PRIVY TO EARLY INFORMATION ON IMPORTANT NEW TENDERS) MIGHT MEET WITH SOME POSITIVE RESULTS. BUT, AS NOTED ABOVE, WE DO NOT SEE THIS KIND OF COLLABORATION WORKING IN BAHRAIN IN THE NEAR FUTURE.

TWINAM

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976MANAMA00231
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760086-0794
From: MANAMA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760387/aaaaczcb.tel
Line Count: 94
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 STATE 258967, 76 NEW DELHI 14612
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 03 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 JUN 2004 by ShawDG>; APPROVED <13 JUL 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: : U.S.-INDIAN COMMERCIAL COOPERATION IN BAHRAIN
TAGS: BEXP, US, IN, USINJC
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006